



Small Business Transportation Resource Center – Northeast Region

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Northeast Region

- Connecticut
- Maine
- Massachusetts
- New Hampshire
- New York
- Rhode Island
- Vermont

The goal of the Small Business Transportation Resource Center (SBTRC) at LaGuardia Community College is to increase the number of small businesses that are prepared to compete for, and enter into, transportation-related prime and sub-contracts, at the local, state and federal levels. The SBTRC Northeast Region works closely with the state and local transportation agencies and technical assistance agencies in the region to assist firms that are interested in doing business with the US Department of Transportation (USDOT) and state and local transportation agencies.

The SBTRC assists small and disadvantaged businesses with improving their chances of getting transportation-related contracts by offering:

- Information dissemination
- One-on-one counseling
- Providing technical assistance to small businesses currently doing business with public and private entities in the transportation industry.

DBE Certification Assistance

The Disadvantaged Business Enterprise (DBE) certification is a federal program that enhances a business's chances of getting transportation work. The SBTRC provides expert-led training and counseling on qualifying for the DBE program.

- Step-by-step application process and procedure
- Review and packaging of application for prompt processing

Short Term Lending Program and Other Government Loans

The SBTRC assists firms with qualifying for the USDOT loan guaranty program.

- Revolving line of credit of up to \$750,000
- Transportation-related contracts are eligible
- DBE, 8a, HUBZone, SDVOSB certified qualify

Bonding Education Program

The Bonding Education Program (BEP) addresses what businesses need to do to become bond-ready.

- 9-week curriculum developed by the surety industry to dispel myths about bonding and get firms on the right path to "bondability."
- Participating firms are matched with a local bond producer.
- This program is tailored to businesses competing for transportation-related contracts.