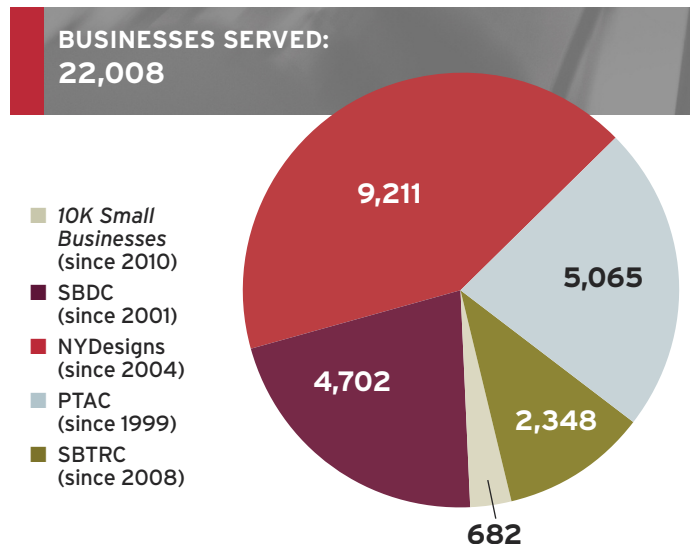
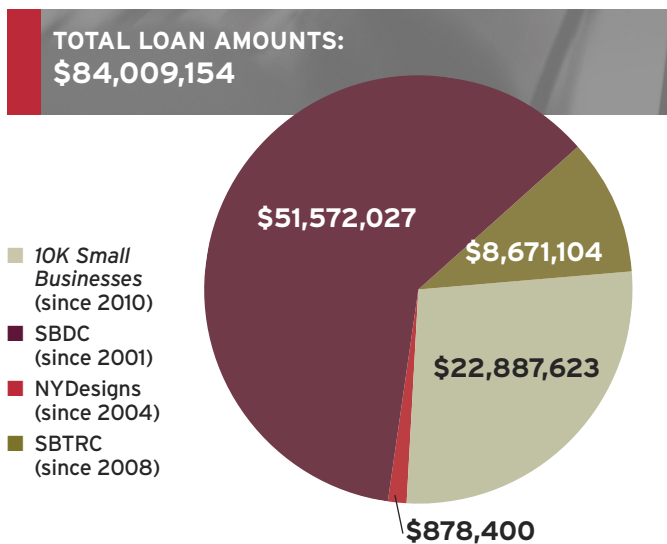
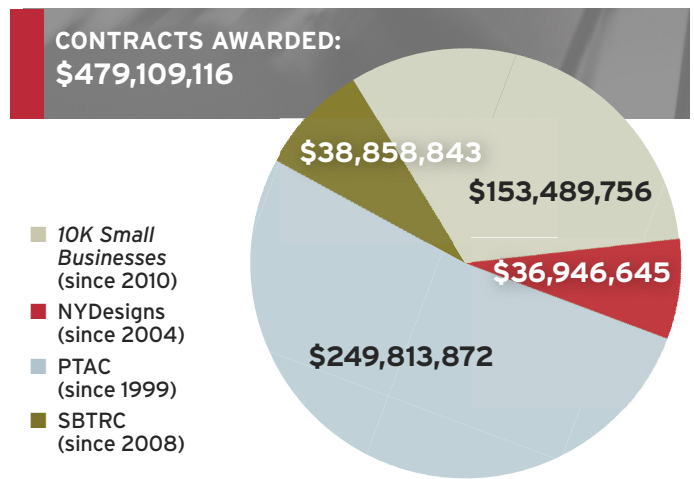
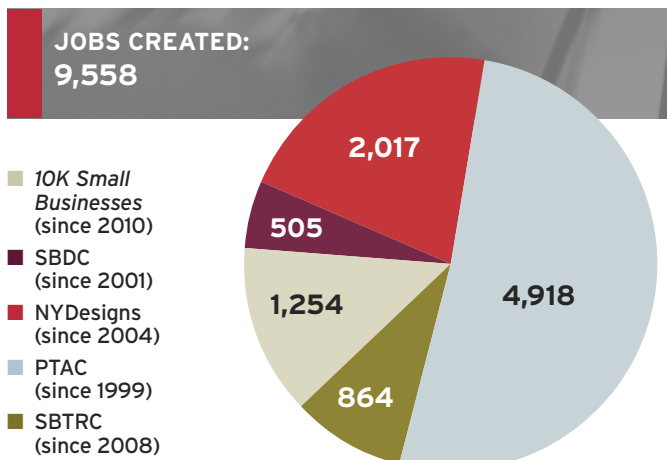


- LaGuardia's Business Services Programs have helped more than 22,000 small businesses grow and created over 9,500 jobs in little more than a decade.
- Goldman Sachs launched *10,000 Small Businesses* at LaGuardia Community College. The program has helped small business owners gain greater access to education, capital and business support services.
- The LaGuardia Small Business Development Center (SBDC) provides expert management and technical assistance to start-up and existing businesses.
- NYDesigns, an incubator for design entrepreneurs, has helped create over 2,000 jobs.
- LaGuardia's Procurement Technical Assistance Center (PTAC) helps businesses market their goods and services to the largest purchaser of goods and services—our government.
- The Small Business Transportation Resource Center (SBTRC) helps small businesses prepare to compete and negotiate transportation-related contracts.
- The Small Business Assistance Program (SBAP) and IPA Navigator played a critical role in enrolling 1,170 small businesses and individuals in affordable health insurance from the start of the Affordable Care Act in 2013 through September, 2016.



EDUCATION

Goldman Sachs 10,000 Small Businesses at LaGuardia Community College

LaGuardia is a partner with Goldman Sachs in 10,000 Small Businesses, a \$500 million national endeavor that helps entrepreneurs create job and economic opportunity.

www.laguardia.edu/10ksb/

	7/1/15-6/30/16	Since 2010
Number of Clients	136	682*
Total Loan Amounts	\$12,259,600	\$22,887,623
Contracts Awarded	\$21,013,414	\$153,489,756
Jobs Created	214	1,254

*Total Through November, 2016

SERVICES

The LaGuardia Small Business Development Center (SBDC)

The SBDC helps small businesses grow by helping them develop business plans and apply for government loans.

www.nyssbdc.org/centers/centers.aspx?centid=24

	7/1/15-6/30/16	Since 2001
Number of Clients	333	4,702
Total Loan Amounts	\$3,740,431	\$51,572,027
Jobs Created	25	505

NYDesigns

NYDesigns catalyzes growth for small businesses and entrepreneurs in the design, fabrication, technology and maker communities. NYDesigns pursues this mission by distributing its work across three fundamental concentrations: business incubation, workforce development, and advocacy.

www.nydesigns.org/

	7/1/15-6/30/16	Since 2004
Number of Clients	108	9,211
Total Loan Amounts	\$572,400	\$878,400
Contracts Awarded	\$1,959,344	\$36,946,645
Jobs Created	306	2,017

LaGuardia Procurement Technical Assistance Center (PTAC)

PTAC helps businesses market their goods and services to government agencies.

www.lagcc.cuny.edu/ptac/

PTAC does not collect number of actual jobs created. Estimates are made using the Federal Job standards Guideline - one job created for every \$50,000 in contract awarded.

	7/1/15-6/30/16	Since 1999
Number of Clients	448	5,065
Contracts Awarded	\$28,197,514	\$249,813,872
Jobs Created	564	4,918

The Small Business Transportation Resource Center (SBTRC) at LaGuardia Community College

The SBTRC helps new and emerging businesses obtain transportation-related contracts from government agencies.

www.laguardia.edu/Businesses/Small-Business-Transportation-Center/

SBTRC does not collect number of actual jobs created. Estimates are made using the Federal Job standards Guideline - one job created for every \$50,000 in contract awarded.

	7/1/15-6/30/16	Since 2008
Number of Clients	787	2,348
Total Loan Amounts	\$ 2,526,000	\$8,671,104
Contracts Awarded	\$195,000*	\$38,858,843
Jobs Created	51	864

*7/1/14 - 6/30/16

The Small Business Assistance Program (SBAP) and IPA Navigator

The SBAP and IPA Navigator helped small businesses and individuals get affordable health insurance through one-on-one consultations in Queens, Nassau and Suffolk counties from October 1, 2013 through September 30, 2016.

	7/1/14 - 6/30/16	Since 2013
Total Number of Clients	941	1,170



Community College

DARE TO DO MORE

31-10 Thomson Avenue
Long Island City, NY 11101
718-482-5010
www.laguardia.edu

